

# THE 2025 MALAWI MINING INVESTMENT FORUM (MMIF)

## CONCEPT NOTE

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## **MINISTRY OF MINING**

P.O BOX 251,

LILONGWE.

2nd Edition, 2025

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#### INTRODUCTION

The Ministry of Mining proudly presents the Malawi Mining Investment Forum – *MMIF 2025*. This the second offering of its kind following the inaugural MMIF that was held in April 2024. This year's event will be held under the theme "*Advancing Malawi's Mining Agenda in an Evolving Global Industry*" from 28<sup>th</sup> to 29<sup>th</sup> April 2025 at the Bingu International Convention Centre (BICC).

#### GOAL

The MMIF 2025 seeks to strengthen Malawi's position in the global mining sector with strategies aimed at advancing investment, fostering inclusive economic growth, and addressing environmental and social concerns in line with emerging global trends. MMIF 2025 will address key developments, including new technologies, sustainable practices, local beneficiation, and regional value chains. This event will also be crucial in establishing Malawi as a key player in critical mineral supply chains, enabling it to contribute significantly to the green economy while promoting long-term sustainable development locally and internationally.

## THEME AND OBJECTIVES

## Theme: "Advancing Malawi's Mining Agenda in an Evolving Global Industry"

This year's theme is based on Malawi's commitment to advance mining for development and wealth creation as reflected in our national development agenda, while it also acknowledges that we must find our place in the global industry – which is competitive and evolving in multiple aspects. While the mining industry has always been dynamic in nature, this millennium has seen unprecedented changes fueled by the fourth industrial revolution – digitization, the energy transition, and global shocks in the form of pandemics, natural disasters, and conflicts. Therefore, as a nascent player in the mining industry, Malawi must devise strategies that are responsive to the global context to grow the local industry and realize the required gains. MMIF 2025 will facilitate discussions and stakeholder participation in line with this theme.

#### Objectives

- 1. Promote sustainable and equitable investment in Malawi's mining sector
- 2. Strengthen legal frameworks and institutional capacities to support a growing and evolving mining industry
- 3. Enhance local value addition and beneficiation to expand mineral value chains, thus maximizing economic benefits

- 4. Foster **inclusive growth** by empowering Artisanal and Small-Scale Mining (ASM) and local communities including women and youth
- **5.** Encourage **innovative and responsible mining practices** aligned with global Environmental, Social, and Governance (ESG) standards

## A Snapshot of the Inaugural 2024 MMIF

The inaugural 2024 MMIF, held under the theme "Transforming the Nation through Sustainable Mineral Extraction", successfully showcased Malawi's mineral wealth and attracted significant interest in sustainable investment.

- A National Event: MMIF 2024 was officially opened by the President of the Republic of Malawi, His Excellency Dr. Lazarus McCarthy Chakwera, and graced by high-level government officials such as the late Vice President of Malawi, Rt. Hon. Dr. Saulos Klaus Chilima, the Minister for Mining (Malawi), and more thus underscoring the importance of the event to the national development agenda. The President and the Minister made high-level policy pronouncements crucial for driving the sector forward.
- International Participation: The event captured international interest and initiated important engagement around regional issues such as trade and a collective Africacentric mining agenda. The Minister of Solid Minerals (South Sudan), the Deputy Minister for Mining (Tanzania), representatives from the Africa Minerals Strategy Group (AMSG), the UK High Commissioner, and many more participated in the forum.
- Diversity and Inclusion: The event was notable for its diverse and inclusive attendance, reflecting the collaborative spirit needed to advance Malawi's mining sector. Key stakeholder groups that participated in the event include Civil Society Organizations (CSOs), youth-led groups/entities, women in mining, development organizations, and Non-Governmental Organizations (NGOs).
- Value-Based: Showcasing the vast array of mineral resources and investment opportunities, the event offered participants the value in Malawi's mining industry. By bringing stakeholders together and allowing them to exhibit their enterprises, the event also created value for businesses, banks, and other private sector actors. The wide media coverage added the exposure of businesses and various initiatives by appealing to a large public audience; this also increased awareness and public participation in pertinent investment issues.

The 2024 MMIF fostered partnerships among government, industry stakeholders, and international investors, highlighting the sector's growth potential despite challenges like infrastructure gaps and regulatory limitations. The forum catalyzed policy discussions, initiated investment partnerships, and showcased Malawi as a viable mining destination. Building on

these achievements, the 2025 MMIF aims to deepen Malawi's mining footprint on the global stage by embracing new mineral investment trends and technologies, tapping into global value chains, and nurturing inclusive growth and sustainability standards as previously alluded.

#### What to expect from MMIF 2025

MMIF 2025 will be a premier conferencing, showcasing and networking event that promises to be cutting-edge and dynamic, and value-driven. The event will comprise of the following:

- \* Rich discussions: panel discussion, expert presentations, Q&A sessions
- Investment opportunities: meet investors, collaborators/partners, service providers, gain investment information e.g stock markets
- Networking opportunities: B2B breakway sessions, interactions inbetween sessions, cocktail event
- **Exhbitions:** traders, MSMEs, service providers, etc.

## Who should attend MMIF 2025

- 1. Government Officials: Policy makers, various Ministries, Department and Agencies (MDAs), etc.
- 2. Local and International Investors: Companies interested in exploring opportunities in Malawi's mining sector and/or expanding operations.
- **3. Mining and Exploration Companies:** Exploration companies, medium and large-scale operators, mining associations, and ASMs.
- **4. Financial Institutions:** Development banks (e.g., AfDB, World Bank), venture capital firms, and commercial banks.
- **5. NGOs and Development Partners:** Organizations working on sustainable development and community empowerment in mining regions.
- 6. Civil Society and Community Leaders: Representing mining communities and focusing on social impacts.
- **7.** Academia and Research Institutions: Providing expert insights on mining practices, geology, and environmental issues.
- 8. Media: For promoting the event and ensuring broad coverage.

# **PROGRAM DESIGN AND ACTIVITIES**

DAY 1 –	DAY 1 – MONDAY, 28TH APRIL 2025			
Time	Session Title	Description	Responsible Party	
07:30 –	Arrival &	Delegates check-in and take seats	Event Secretariat	
08:45	Registration			
09:00 -	Official	Official opening by H.E. Dr. Lazarus	Office of the	
09:45	Opening	McCarthy Chakwera, President of the	President and	
	Ceremony	Republic of Malawi, along with keynote	Cabinet, Ministry of	
		speeches	Mining	
09:45 –	Keynote	Delivered by the Minister of Mining on	Ministry of Mining	
10:30	Address	the current state and future of Malawi's		
		mining sector		
10:30 -	Tea Break &	Informal networking session	All Participants	
11:00	Networking			
11:00 -	Panel	A multi-stakeholder discussion on	Government, Private	
12:30	Discussion:	Malawi's mining potential, key	Sector, CSOs,	
	Setting the	challenges, and global trends	Academia, ASM	
	Tone		Representatives	
12:30 -	Lunch Break	Lunch and networking	Catering Team	
13:30				
13:30 –	Presentation:	A technical session on value addition,	Industry Experts	
14:30	Processing	from raw minerals to finished products		
	Technologies			
14:30 -	Panel	Addressing the challenges of artisanal	Ministry of Mining,	
15:15	Discussion:	mining while curbing illegal activities	MMRA, ASM	
	Balancing		Representatives,	
	ASM & Illegal		MRA, Police, MDF	
	Mining			
	Controls			
15:15 –	Tea Break &	Informal interactions and refreshments	All Participants	
15:45	Networking			
15:45 –	Trade &	Exploring Malawi's mining sector	Ministry of Trade,	
16:30	Investment	opportunities, trade agreements, and	Industry Experts,	
	Session	investment potential	Investors	

16:30 -	Panel	The role of international partnerships in	Diplomatic	Corp	»S,
17:15	Discussion:	advancing Malawi's mining agenda	Ministry of	Forei	gn
	Strengthening		Affairs		
	Diplomatic				
	Ties in Mining				
17:30 -	Networking	Evening cocktail session for informal	Event Spor	nsors	&
19:00	Cocktail Event	networking and business discussions	Exhibitors		

DAY 2 –	TUESDAY, 29TH APRIL	. 2025	
Time	Session Title	Description	Responsible Party
08:30 -	Recap of Day 1 &	Summary of key insights from Day 1	Moderator
09:15	Welcome to Day 2	and setting the agenda for Day 2	
09:15 –	Panel Discussion:	The role of digital technologies, AI,	Tech Experts,
10:30	Innovation in Mining	and automation in modern mining	Industry
			Leaders
10:30 -	Tea Break &	Informal networking session	All Participants
11:00	Networking		
11:00 -	Community	The importance of ESG principles	NGOs, CSOs,
12:00	Engagement &	and inclusive mining practices	Development
	Sustainability in		Partners
	Mining		
12:00 -	Lunch Break	Lunch and networking	Catering Team
13:00			
13:00 -	Presentation:	Highlighting investment incentives,	Ministry of
14:00	Investment in Malawi's	stock market listings, and structured	Mining,
	Mining Sector	gold markets	Financial
			Institutions
14:00 -	Panel Discussion:	Strengthening mining regulations and	Ministry of
15:00	Regulatory	policy alignment with Vision 2063	Mining, MMRA,
	Framework & Mining		Legal Experts
	Licenses		
15:00 –	Tea Break &	Informal interactions and	All Participants
15:30	Networking	refreshments	

15:30 -	Closing Session: The	Final remarks, commitments from	Ministry of
16:30	Future of Malawi's	stakeholders, and key takeaways	Mining, Event
	Mining Industry		Sponsors
16:30 -	Official Closing & Vote	Closing by the Principal Secretary,	Ministry of
17:00	of Thanks	Ministry of Mining	Mining

# TOPICS

- 1. Panel Discussion: Setting the tone The state and future of Malawi's mining sector from various voices
  - i. Government: Ministry of Mining
  - ii. CSOs/NGOs: NRJN, ActionAid
  - iii. Private sector
  - iv. Academia
  - v. ASM
  - vi.
- 2. Presentation: Processing technologies from raw material to final product, locally
- 3. Presentation: Health and safety Zero-harm policy and practices
- 4. Panel Discussion: HOT TOPIC Striking a Balance between Promoting Artisanal and Small-scale Mining (ASM) while Clamping Down on Illegal Mining and Smuggling
  - i. Ministry of Industry and Trade: Director of SME and Cooperatives
  - ii. Ministry of Mining: Director of Mines
  - iii. Malawi Mining Regulatory Authority (MMRA): Director General
  - iv. ASM representatives: Chairperson of Gemstone Association of Malawi (GAM), Chairperson of WEEMA (Annie Kamanga)
  - Malawi Revenue Authority (MRA): Desk officers for mining or Customs or Revenue Officers
  - vi. Malawi Police Service (MPS) representative and/or Malawi Defense Force (MDF)
- 5. Trade Connectivity Exploring mineral value chains, trade routes, trade agreements e.g AfCFTA, etc. railway corridors, etc
- Investment Investing in mining ventures through stock markets (listing in Malawi), at what stage should companies list in Malawi, etc.
- Panel Discussion: The crucial role of strong diplomatic ties in shaping the mining sector – UK, EU, China, Japan, India, other diplomatic corps

- 8. Innovation emerging digital technologies drone technology, AI, Blockchain, etc.
- 9. Importance and pathways of Community engagement in mining communities.
- 10. The role of public-private partnerships in mining
- **11.** Occurrence and mineralization of Rare Earth Elements/other critical mineral deposits in Malawi
- **12.** Innovations, value addition, mineral processing in Malawi .Cases of ASM, new developments
- 13. Revenue payments pathways in the sector
- 14. Mine development/importance of mine development
- 15. Risks during mine development/mine planning/feasibility studies
- 16. Sustainable Mining
- **17.** The role of government in mining e.g energy provision agreements e.t.c
- Diversity and inclusivity in Malawi's Mining sector. Cases of women in mining, youths, students, academia institutions
- 19. Mining Licensing Framework
- 20. New mineral deposits discovery
- 21. Structured markets for gold and gemstones
- 22. Incentives for new investors
- 23. Regulatory frameworks for the mining sector: Obligations and challenges
- **24.** Mineral sector alignment to the 2063 Agenda: Status and Strategies (Possibly to be delivered by the PS)
- **25.** Role of geoscience information in Infrastructure, urban structure development and Disaster Risk reduction
- 26. Opportunities and incentives for the diaspora in mining investment

## **EXPECTED OUTCOMES**

- i. Enhanced Investment: A clear roadmap for attracting sustainable investments with a focus on responsible practices.
- ii. Strengthened Legal and Institutional Capacity: Improved frameworks ensuring transparency and sustainable mining.
- iii. Boosted Community Engagement: Greater inclusion of local communities and ASM support.
- iv. Increased Local Value Addition: Development of local beneficiation capabilities, supporting job creation and economic diversification.

## SPONSORSHIP PACKAGES AND BENEFITS

We are offering various options for sponsoring the MMIF 2025 allowing you to select a package that best suits your profile in the spirit of flexibility.

## I. LINE ITEM SPONSORSHIP

This category allows you to sponsor specific line items in the event budget according to your preference. In return, you are guaranteed brand visibility through logo placement on branded items and recognition as a sponsor. You may select one or more of the following items:

- 1. Venue
- 2. Media
- 3. Branding and promotional materials
- 4. Accommodation
- 5. Cocktail

## II. CUSTOM SPONSORSHIP PACKAGES

This category allows you to partner with us on an elevated level by sponsoring the event beyond our primary needs. By choosing a custom sponsorship, you enable us to push boundaries, enhance the event's impact, and achieve even greater success. Your support will help us deliver an exceptional experience for all participants while amplifying your brand's visibility and influence.

Enjoy browsing the Custom Sponsorship packages and select your best fit below:

PACKAGE	AVAILABILTY	BENEFITS	AMOUNT
Platinum	Exclusive: 1	Exclusive Branding: Logo	MK 50,000,000
(Headline	available	placement as the	
Sponsor)		exclusive Platinum	
		Sponsor on all event	
		materials (banners,	
		website, social media,	
		press releases, and	
		signage).	
		Keynote Speaking	
		Opportunity: A keynote	

		<ul> <li>address during the opening or closing ceremony.</li> <li>Premium Exhibition Space: Largest and most prominent exhibition booth at the event.</li> <li>VIP Access: Complimentary VIP passes for 10 delegates, including access to exclusive networking events.</li> <li>Recognition: Special</li> </ul>
		<ul> <li>acknowledgment during the opening and closing ceremonies, and in all media coverage.</li> <li>Digital Promotion: Featured in all pre-event, during-event, and post- event digital campaigns.</li> </ul>
Gold	Limited: 2 available	<ul> <li>Prominent Branding: Logo placement on all event materials (banners, website, social media, and signage).</li> <li>Panel Participation: Opportunity to participate in a high-profile panel discussion.</li> </ul>

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		<ul> <li>Exhibition Space: Premium exhibition booth at the event.</li> <li>VIP Access: Complimentary VIP passes for 8 delegates.</li> </ul>
		<ul> <li>Recognition:</li> <li>Acknowledgment during the opening and closing ceremonies.</li> </ul>
		<ul> <li>Digital Promotion:</li> <li>Featured in pre-event and during-event digital campaigns.</li> </ul>
		<ul> <li>Networking Dinner:</li> <li>Opportunity to sponsor or</li> <li>host an exclusive</li> <li>networking dinner event.</li> </ul>
Silver	Limited: 3 available	<ul> <li>Brand Visibility: Logo MK 15,000,000</li> <li>placement on event</li> <li>materials (banners,</li> <li>website, and signage).</li> </ul>
		<ul> <li>Exhibition Space:</li> <li>Standard exhibition booth at the event.</li> </ul>
		<ul> <li>VIP Access:</li> <li>Complimentary VIP</li> <li>passes for 6 delegates.</li> </ul>
		<ul> <li>Recognition:</li> <li>Acknowledgment during the opening ceremony.</li> </ul>

<ul> <li>Digital Promotion:</li> <li>Featured in pre-event digital campaigns.</li> </ul>
<ul> <li>Networking/B2B</li> <li>Breakway session:</li> <li>Opportunity to sponsor or</li> <li>host a B2B breakway</li> <li>session.</li> </ul>

## WHY SPONSOR MMIF 2025?

- Unparalleled Exposure: Reach a targeted audience of government officials, investors, mining companies, and industry leaders.
- Networking Opportunities: Build relationships with key stakeholders in Malawi's mining sector.
- Brand Positioning: Align your brand with sustainable and responsible mining practices.

ROI: Gain measurable returns through lead generation, brand visibility, and business development opportunities.

Strategic partnerships with local and international organizations, financial institutions, and industry associations. Partners can contribute in terms of financial support, technical expertise in organizing the whole event, or facilitating key connections.

## CONCLUSION AND CALL TO ACTION

The Ministry of Mining extends a compelling invitation to sponsors, partners, and participants to join the 2025 Malawi Mining Investment Forum (MMIF). This event represents a pivotal opportunity to shape the future of Malawi's mining sector and offers unparalleled access to the country's expanding mining market, where the potential for impact is immense.

For sponsors, MMIF 2025 offers a unique platform to enhance visibility, demonstrate commitment to sustainable development, and network with influential industry leaders, government officials, and international investors. Partners are invited to play an integral role in supporting the development of Malawi's mining industry, contributing to key policy discussions, and championing a responsible and inclusive approach to mineral development.

Participants will gain invaluable insights into Malawi's mineral potential, discover new investment avenues, and build lasting partnerships.

By coming together, sponsors, partners, and participants will drive responsible growth, empower communities, and support the creation of a sustainable and prosperous mining sector in Malawi. The success of MMIF 2025 relies on the active engagement of these stakeholders, who have the power to transform this forum into a catalyst for progress and prosperity. The Ministry of Mining looks forward to building a legacy of growth, innovation, and inclusivity in Malawi's mining sector alongside its valued partners and participants.

## A BRIEF ON MALAWI'S MINING SECTOR

Malawi is on the cusp of realizing the bounty from her nascent mining industry. After decades of exploration, reforms, and slow progress dominated by low value mineral production, the first rare earth element (REE) mines are opening; the largest Rutile resources have recently been discovered; the Kayerekera Uranium Mine is returning online – revamped and optimized; and most recently, the Malawi Mining and Minerals Regulatory Authority (MMRA) has been established. This and many more landmark developments underpin the huge potential of Malawi's mining sector and how, together with numerous valuable stakeholders, the Government is driving progress in the sector.

2025 promises a major boost in the mining sector demonstrated by tangible results from each of the flagship projects mentioned above. It is time for Malawi and her partners to embrace the bright future that is on our doorsteps, and inclusive growth strategies.